

# EMPIREPROCURE *A NYS Cooperative Procurement Alliance* CONNECT



***Bringing Efficiency and Compliance  
to Local Government Procurement***

**Implemented by Rockland, Ulster and Chemung Counties**



# Housekeeping

## MICROPHONE / CAMERA



Disabled for Attendees

## QUESTIONS



Chat is Disabled  
Use Q&A Feature

## RECORDING



This Webinar Is Being  
Recorded

# Agenda

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Introductions: the Empire State Procurement Alliance and SOVRA

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Cooperative Purchasing

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The Empire State Procurement Alliance

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Empire Procure Connect (EPC)

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EPC Marketplace Overview

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What's Next?

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How to sign up

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Questions



# Introductions – the Alliance

**The Empire State Procurement Alliance** (Alliance) is a county cooperative purchasing program in the State of New York comprised of Chemung, Rockland, and Ulster counties. The Alliance leverages Empire Procure Connect as its cooperative contract technology platform.

## Members of the Empire State Cooperative Procurement Alliance

- Paul Brennan, Director of Purchasing, Rockland County
- Ed Jordan, Director of General Services, Ulster County
- Tricia Wise, Purchasing Director, Chemung County



# Introductions - SOVRA

**SOVRA (Periscope)** is the technology provider for Empire Procure Connect. SOVRA also helps facilitate the Empire Procure Connect program, educating buyers and suppliers across the state on how to use Empire Procure Connect.

## The Empire Procure Connect Team from SOVRA (Periscope)

- Valerie Bollinger, General Manager, SOVRA (Periscope)
- Karen Storm, Local Government Manager, SOVRA (Periscope)
- Cheri Ray, Program Manager, SOVRA (Periscope)



**EPC**



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# Benefits of Cooperative Purchasing

# What would you rather do?

Go it alone



Spread the load out



# Cooperative Purchasing



**EPC**



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# About the Program

# The Empire State Cooperative Procurement Alliance

- Formed by the counties of Rockland, Ulster and Chemung
- A procurement cooperative to issue cooperative bids, and operate and maintain an e-sourcing, contract management and online marketplace system known as Empire Procure Connect
- Potential economies from combining purchasing volumes and administrative savings



# The Empire Procure Connect Program

- **Empire Procure Connect** is the overall program and technology supporting the **Empire State Cooperative Procurement Alliance** including:
  - Technology platform
    - Empire Procure Connect Marketplace
    - Reconciler vendor reporting and fee remittance tool
  - Contract promotion
  - EPC Marketplace catalog creation
  - Buyer support
  - Participating vendor support including reporting and fee collection



# Marketplace Benefits to Local Governments and Non-Profit Agencies

- Access to purchasable contracts from the 3 counties that meet statutory requirements
- Access to National Cooperative Contracts that have been vetted by the 3 Counties for compliance with GML 103(16)
- Access to NYSID catalog coming soon!
- Aggregated spend between the counties and local governments should result in lower prices



# EPC Contracts

- Currently almost 40 Contracts across 17 portfolios negotiated by 3 of the counties
- Contracts cover a wide range of goods and services.
- All contracts vetted to State of New York Statutes and Rules
- Contracts created with New York needs
- **Many more contracts coming!**

**Visit**  
**[empireprocureconnect.info](http://empireprocureconnect.info)**  
**to review the active**  
**contracts list**



EMPIREPROCURE  
A NYS Cooperative Procurement Alliance  
CONNECT

**EMPIRE PROCURE CONNECT FOR  
PUBLIC PURCHASING ENTITIES**

**WHO**

New York State political subdivisions (local governments, school districts, BOCES, special districts) and others authorized by New York State law are eligible to use contracts available on Empire Procure Connect.

**HOW**

Access the contracts through Empire Procure Connect; a comprehensive marketplace that showcases the Empire State Cooperative Procurement Alliance ("Alliance") contracts in a shoppable format. This service is available at no additional cost.

**WHY**

Empire Procure Connect contracts are created or solicited in the State of New York, specifically tailored to meet New York's unique needs. All Empire Procure Connect cooperative contracts fully comply with New York state procurement laws.

*Streamlining New*

[empireprocureconnect.info](http://empireprocureconnect.info)



EMPIREPROCURE  
CONNECT

**ABOUT EMPIRE STATE COOPERATIVE  
PROCUREMENT ALLIANCE**

Chemung, Orange, Rockland, and Ulster Counties have organized (in accordance with section 119-o of the New York State General Municipal Law) the Empire State Cooperative Procurement Alliance to serve all Public Participating Entities in the state of New York.

The Alliance will issue cooperative bids, operate and maintain Empire Procure Connect and enable Alliance members to be in compliance with New York State bidding requirements.

Alliance goals include:

- Identifying suppliers for commodities, good and services
- Potential cost saving through the aggregation of spend
- Administrative cost and time savings for its members

CONTRACTS COMING SOON ON EMPIRE  
PROCURE CONNECT

- Auto Parts & Lubricants
- AV Equipment & Services
- Commercial & Industrial Supplies
- Copy Paper
- Facilities MRO
- Inmate Clothing
- Law Enforcement Equipment
- Office Supplies
- Promotional Items
- Radios
- Uniforms
- Vehicle Warning Lights & Sirens
- Wastewater Chemicals



For more information scan  
this code and visit  
[empireprocureconnect.info](http://empireprocureconnect.info) today!



# Current EPC Contract Categories Include

- Online Marketplace (aka Amazon!)
- Audio Visual Equipment and Supplies
- Commercial and Industrial Supplies
- Office Supplies
- Highway Signs and Thermoplastic Pavement Markings
- Public Safety and Emergency Preparedness Equipment
- Public Safety Communications and Equipment
- Sustainable Janitorial Supplies
- Network Hardware and Software
- Uniforms

**Visit [empireprocureconnect.info](https://empireprocureconnect.info) to review the active contracts list**



**EPC**



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# Introduction to using EPC contracts

# Immediate Impact

- Empire Procure Connect is a free platform available to all local Jurisdictions in New York State. Organizations can realize immediate benefits from using EPC to search across program contracts.
- Empire Procure Connect helps you leverage the volume purchasing of New York public agencies to reduce procurement staff time, costs, and risks, giving your community maximum efficiency for every dollar spent.
- You can access all active contracts now!



# Online EPC Resources

- <https://empireprocureconnect.info>: an online resource page where buyers can register and find important information needed to leverage the EPC Program

**and**

- <https://empireprocureconnect.com>: houses all EPC contract details and the EPC Marketplace



# The EPC Info Page

Use the **empireprocureconnect.info** Home page to:

- Learn more about the program
- Register for the platform
- Find a listing of the latest EPC contracts
- Contact the team for support



[Home](#)   [Local Government Buyers](#)   [Suppliers](#)   [News and Events](#)  
Go to [empireprocureconnect.com](http://empireprocureconnect.com)

## An Empire State Cooperative Procurement Alliance

This easy-to-use purchasing platform will transform the way local governments and school districts do business in NYS.

[Login To Empire Procure Connect](#)



[View Our Latest Contracts](#)



**EMPIRE PROCURE CONNECT** | *A NYS Cooperative Procurement Alliance*

# The EPC Info Page

## Click to the **Local Government Buyers** tab to:

- Register for the platform and future communications
- Find a listing of the latest EPC contracts
- Review FAQs
- Request an EPC Bid



Home Local Government Buyers Suppliers News and Events  
Go to [empireprocureconnect.com](http://empireprocureconnect.com)



### Introducing Empire Procure Connect

Empire Procure Connect (EPC) is an innovative online e-procurement platform and marketplace designed exclusively for local governments, school districts, BOCES, and special districts located in NYS. This revolutionary web-based hub streamlines the purchasing process by offering a wide range of products and services, all sourced from preferred vendors, pre-negotiated pricing and current contracts.

  
**Register for the Empire Procure Connect Marketplace and receive news and updates!**

To register for access to the EPC Marketplace and receive more information about the program, sign-up using the button below. Signing-up will give you access to the EPC Marketplace and add you to our Buyer Communications List. Being on the list will provide you direct access to EPC contracts as well as getting special contract notices, quarterly newsletters, invites to webinars and training sessions, updates on news and events, and more!

[Sign-up for Buyer Registration and Communications](#)

### Request a Bid through Empire Procure Connect

Have a need that could benefit from a cooperative contract?

Submit a request below to have a product or service considered for competitive bidding under the Empire State Purchasing Alliance. Each submission is carefully reviewed to determine if a new bid or contract is a good fit for EPC at this time.

[Request a Bid Through EPC](#)



# Welcome to Empire Procure Connect

An innovative online e-procurement platform and marketplace designed exclusively for local governments, school districts, BOCES, and special districts located in NYS.

[MORE INFORMATION](#)



Looking up www.periscopeholdings.com...

<https://empireprocureconnect.com>

**EPC**



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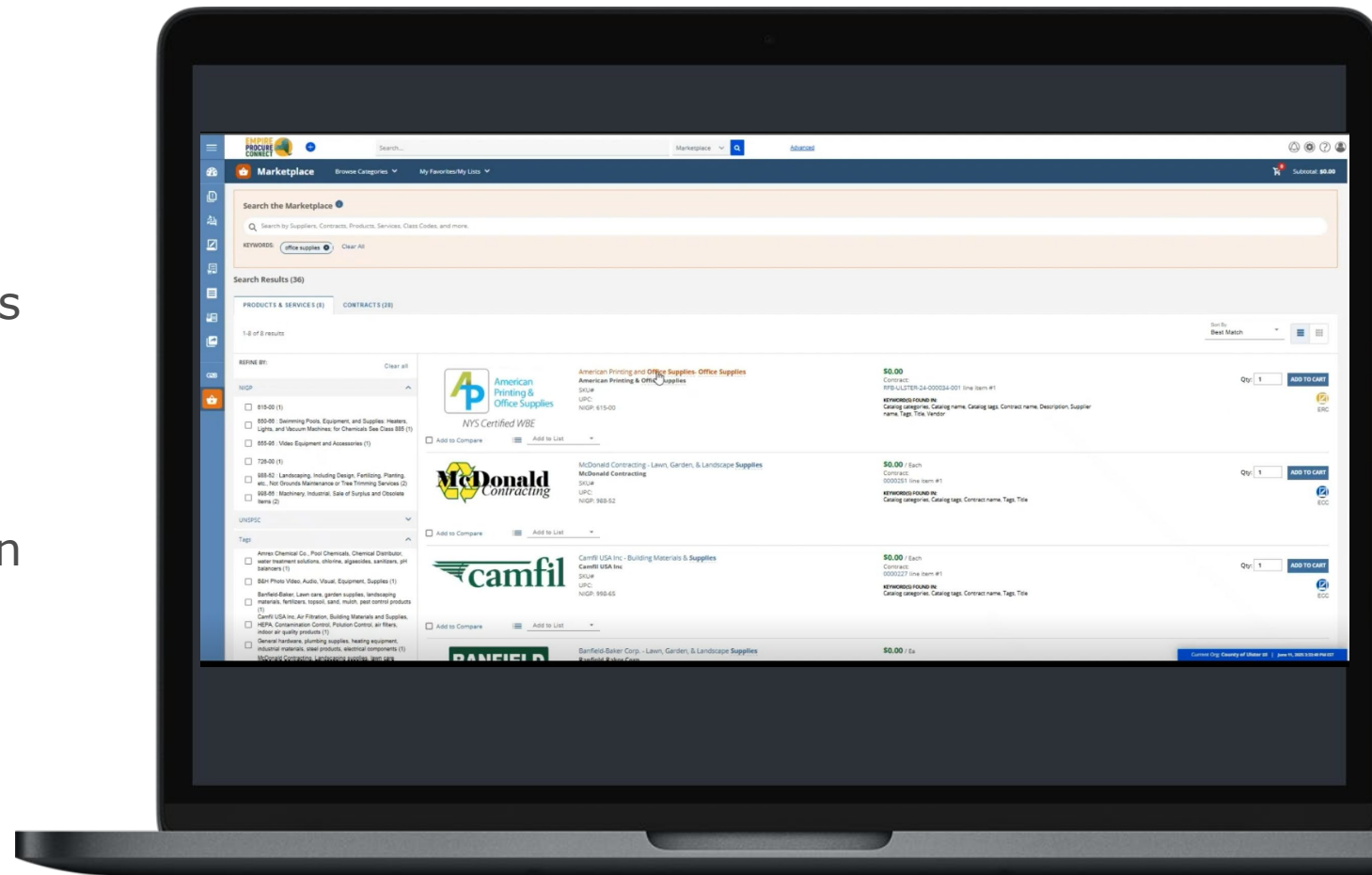
# Marketplace Overview

# About the Marketplace



Marketplace is a module within Empire Procure Connect that enables users to browse contracts and catalogs

- Easily shop vendor contracts and catalogs
- Lookup **contracts**, goods or services based on keyword, description, vendor, brand and even more...
- Populate and export your shopping cart to more easily share information for internal processes
- Comparison shop between vendors with like products
- Contact vendors directly



# Types of Marketplace Presence



EPC Contracts are represented in the Marketplace as Contracts and Catalogs. There are three types of Marketplace Catalogs.

## Informational

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- Zero cost Generic Item can be added to the Shopping Cart .
- General Contract Information
- Who to contact in order to get item & pricing details

## Itemized

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- Individual Items with details (photos, pricing, etc.)
- Goods/services can be added to the shopping cart
- Shopping cart can be exported

## Punchout

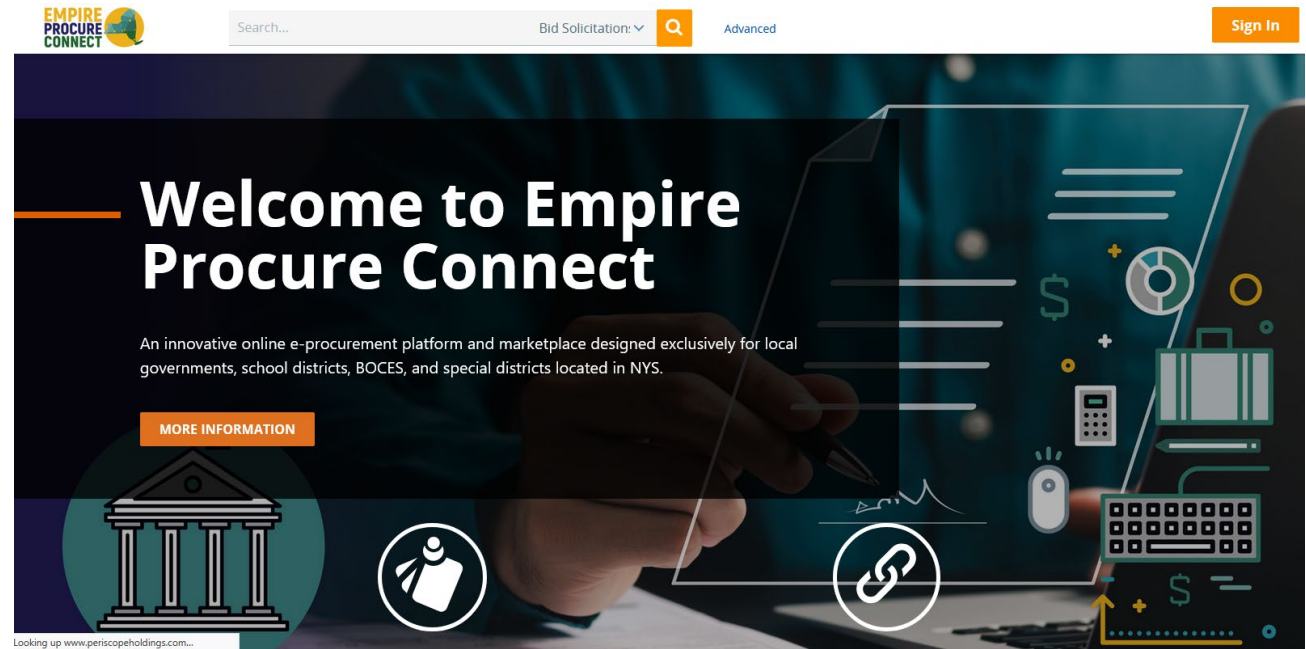
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- Connect to Vendor's 3rd-Party e-commerce site
- Products and Services specific to County contracts
- Shopping cart can be exported

# empireprocureconnect.com

Use the **empireprocureconnect.com** platform to:

- Login to find the contracts and catalogs you need
- Review contract details and related attachments
- Contact vendors directly
- Export your shopping cart for internal processing needs



<https://empireprocureconnect.com>



**EMPIRE PROCURE CONNECT** | *A NYS Cooperative Procurement Alliance*

# Navigating to the EPC Marketplace after login

The screenshot displays the Empire Procure Connect dashboard. At the top, a search bar contains the text "Marketplace" and a magnifying glass icon. Below this, a row of six colored boxes shows various document counts: "0 Document(s) Ready for Approval" (orange), "0 Requisition(s) Ready for Purchasing" (green), "1 Bid Solicitation(s) Ready to Send" (red), "0 Bid Solicitation(s) Ready to Open" (pink), "0 PO(s) Ready to Send" (purple), and "0 Change Order(s) Ready To Apply" (brown). A blue arrow points from the "Marketplace" dropdown in the search bar to a dropdown menu that lists navigation options: Requisitions, Bid Solicitations, Contracts, Purchase Orders, Receipts, Invoices, Credit Memos, Quotes, Vendors, Marketplace (highlighted), and Catalog. Another blue arrow points from the shopping basket icon in the left sidebar to the text below.

Once logged in to EPC, you can access **Marketplace** from the shopping basket on the lower left of the screen **or** using the global search bar at the top of the screen and selecting **Marketplace**.

Date	Category	Title
No news items.		

Document #	Type	Description	Status	Last Viewed
	Contract	Tires, Tubes, and Services	Sent	09/25/2024

Current Org: **Default Organization** | September 26, 2024 02:20:05 PM EST

# Searching the Marketplace



Search...

Marketplace



[Advanced](#)



Marketplace

Browse Categories

My Favorites/My Lists



Subtotal: \$1,591.08

## Search The Marketplace

Search by Suppliers, Contracts, Products, Services, Class Codes, and more

SEARCH



# Contract Search Results

EMPIRE PRODUCE CONNECT

Search... Marketplace Advanced

Marketplace Browse Categories My Favorites/My Lists Subtotal: \$0.00

Search the Marketplace

Search by Suppliers, Contracts, Products, Services, Class Codes, and more.

KEYWORDS: office supplies Clear All

Search Results (36)

PRODUCTS & SERVICES (8) **CONTRACTS (28)**

1-25 of 28 results

Sort By Best Match

REFINE BY: Clear all

Contract Type

Status

Include Inactive Contracts

Contract Category

- Administrative, Financial, and Management Services (3)
- Automotive Products, Vehicles, and Services (1)
- Building Equipment, Supplies, and Services (5)
- Environmentally Certified Products (6)
- Janitorial and Cleaning Equipment, Supplies, and Services (1)
- Maintenance and Repair of Equipment (1)
- Medical Equipment, Supplies, and Services (1)
- Office Supplies, Related Items, and Services (2)

see more

NIGP

- 031 - AIR CONDITIONING, HEATING, AND VENTILATING EQUIPMENT, PARTS AND

RFB-2353-OFFICE SUPPLIES-STAPLES

Staples

Contract / Blanket #: 0000164  
Contract Type: NA  
Dollars Spent to Date: \$0.00

Status: ACTIVE 12/30/2023 - 12/31/2026

KEYWORD(S) FOUND IN: Description, Item Description, Item NIGP/UNSPSC

Add to My Favorites

RFB-UC24-047 SUSTAINABLE JANITORIAL SUPPLIES - CAROLINAS PAPER SUPPLY

CarolinasPaperSupply LLC

Contract / Blanket #: 0000305  
Contract Type: NA  
Dollars Spent to Date: \$0.00

Status: ACTIVE 01/29/2025 - 01/30/2026

KEYWORD(S) FOUND IN: Description, Item Description, Item NIGP/UNSPSC

Add to My Favorites

RFB-UC24-047 SUSTAINABLE JANITORIAL SUPPLIES - INTERBORO

Interboro Packaging

Contract / Blanket #: 0000295  
Contract Type: NA  
Dollars Spent to Date: \$0.00

Status: ACTIVE 01/29/2025 - 01/30/2026

KEYWORD(S) FOUND IN: Description, Item Description, Item NIGP/UNSPSC

Add to My Favorites

RFB-UC24-047 SUSTAINABLE JANITORIAL SUPPLIES - IMPERIAL DADE

Imperial Dade

Current Org: County of Rockland 08 | June 10, 2025 3:10:46 PM EDT

# Viewing Contracts

EMPIRE PROCURE CONNECT

Search... Marketplace **Q** [Advanced](#)

Marketplace Browse Categories My Favorites/My Lists Subtotal: \$0.00

Search Results > Contract Details

## RFB-UC24-042 Office Supplies Catalog - American Printing

[American Printing & Office Supplies](#)

Contract / Blanket #: [RFB-ULSTER-24-000024-001](#)

Solicitation/Bid #: RFB-ULSTER-24-000034

Contract Type: NA

Dollars Spent to Date: \$0.00

Status: **ACTIVE** 12/31/2024 - 12/30/2025

Codes: 00-OFFICE SUPPLIES, GENERAL

KEYWORD(S) FOUND IN:  
Contract Distributors, Description, Item NIGR/UNSPSC, Vendor Name

CONTRACT DETAILS **CONTRACT ATTACHMENTS (7)**

Name	File Description	Attached Date
RFB-UC24-042 OFFICE SUPPLIES CATALOG ...	NA	12/23/2024
Attachment A - General Conditions.pdf	NA	12/23/2024
Attachment B - RFB-UC24-042 NYS Deliver...	NA	12/23/2024
Attachment C - RFB-UC24-042 Required SI...	NA	12/23/2024
Attachment D - RFB-UC24-042 Bid Price Re...	NA	12/23/2024
American Printing - B24-042 Bid Price Retu...	Discount Percentages - Bid Price Return Form	12/23/2024
Contract Award - RFB-UC24-042 OFFICE SU...	NA	12/23/2024

Shop Catalog Products & Services (1) →

Add To My Favorites

Email Supplier

**Unofficial Information**  
The following information was provided by the supplier (or on behalf of the supplier) and may or may not be present in the contract.

^ American Printing & Office Supplies- RFB-ULSTER-24-000024-001

**Categories**

- Office Supplies, Related Items, and Services

**Tags**

American Printing, Office Supplies, Pens, Pencils  
[View All](#)

**Supplier Preferred Contact**

Chris Franco  
Address: 867 Flatbush Road, Kingston, NY 12401, US  
Email: [cf franco@amerprints.com](mailto:cf franco@amerprints.com)  
Phone: 845-336-4555 x 1104

# Products and Services Search Results

EMPIRE PRODUCE CONNECT

Search... Marketplace Advanced

Marketplace Browse Categories My Favorites/My Lists Subtotal: \$0.00

Search the Marketplace

Search by Suppliers, Contracts, Products, Services, Class Codes, and more.

KEYWORDS: office supplies Clear All

Search Results (36)

PRODUCTS & SERVICES (8) CONTRACTS (28)

1-8 of 8 results

Sort By Best Match

REFINE BY: Clear all

NIGP

- 615-00 (1)
- 650-05 : Swimming Pools, Equipment, and Supplies: Heaters, Lights, and Vacuum Machines; for Chemicals See Class 885 (1)
- 655-05 : Video Equipment and Accessories (1)
- 728-00 (1)
- 988-52 : Landscaping, Including Design, Fertilizing, Planting, etc., Nor Grounds Maintenance or Tree Trimming Services (2)
- 988-85 : Machinery, Industrial, Sale of Surplus and Obsolete Items (2)

UNSPSC

Tags

- Amrex Chemical Co., Pool Chemicals, Chemical Distributor, water treatment solutions, chlorine, algicides, sanitizers, pH balancers (1)
- B&H Photo Video, Audio, Visual, Equipment, Supplies (1)
- Banfield-Baker, Lawn care, garden supplies, landscaping materials, fertilizers, topsoil, sand, mulch, pest control products (1)
- Camfil USA Inc, Air Filtration, Building Materials and Supplies, HEPA, Contamination Control, Pollution Control, air filters, indoor air quality products (1)
- General hardware, plumbing supplies, heating equipment, industrial materials, steel products, electrical components (1)
- McDonald Contracting, Landscaping supplies, lawn care

American Printing and Office Supplies- Office Supplies  
American Printing & Office Supplies  
SKU#  
UPC:  
NIGP: 615-00  
NYS Certified WBE  
Add to Compare Add to List \$0.00  
Contract: RFB-ULSTER-24-000034-001 line item #1  
KEYWORD(S) FOUND IN: Catalog categories, Catalog tags, Contract name, Description, Supplier name, Tags, Title, Vendor Qty: 1 ADD TO CART

McDonald Contracting - Lawn, Garden, & Landscape Supplies  
McDonald Contracting  
SKU#  
UPC:  
NIGP: 988-52  
Add to Compare Add to List \$0.00 / Each  
Contract: 0000251 line item #1  
KEYWORD(S) FOUND IN: Catalog categories, Catalog tags, Contract name, Tags, Title Qty: 1 ADD TO CART

Camfil USA Inc - Building Materials & Supplies  
Camfil USA Inc  
SKU#  
UPC:  
NIGP: 998-65  
Add to Compare Add to List \$0.00 / Each  
Contract: 0000227 line item #1  
KEYWORD(S) FOUND IN: Catalog categories, Catalog tags, Contract name, Tags, Title Qty: 1 ADD TO CART

Banfield-Baker Corp. - Lawn, Garden, & Landscape Supplies  
Banfield-Baker Corp.  
SKU#  
UPC:  
NIGP: 988-52  
Add to Compare Add to List \$0.00 / Ea

Current Org: County of Rockland | June 10, 2025 3:30:23 PM EDT

# Viewing Catalogs – Products and Services

Search Results > Product Details



## American Printing and Office Supplies- Office Supplies

### American Printing & Office Supplies

SKU#

UPC:

NIGP: 615-00

**\$0.00**

Contract: RFB-ULSTER-24-000034-001 line item #1

EPC Regional Contract

**\$0.00**

Qty:

Add to Compare

### DESCRIPTION

This is a Regional Contract and is not available for all shoppers. Please refer to the contract documents for eligibility.

This contract is available for use in the following Regions (Counties):

**Region 3: Hudson Valley East** (Dutchess, Putnam, Westchester)

**Region 4: Hudson Valley West** (Rockland, Orange, Ulster, Sullivan)

**Region 5: Albany/Capital Region** (Albany, Columbia, Delaware, Fulton, Greene, Montgomery, Otsego, Rensselaer, Schenectady, Schoharie)

American Printing utilizes an online catalog available at **BiggestBook.com**. The website includes all items available for purchase through this contract. You can access this website by clicking **here**. Please see the instructions for piggybacking off this contract below and refer to the contract attachments for additional details regarding relevant discounts and discount categories. The discounts are applied to the list prices shown on **BiggestBook.com**


# Products and Services Cart Export

EMPIRE PROCURE CONNECT  Marketplace [Advanced](#) Subtotal: \$0.00

## Shopping Cart (1 items)

Request Order (1)

Release/On-Contract

 American Printing and Office Supplies- Office Supplies Supplier: American Printing & Office Supplies NIGP: 615-00 Contract: RFB-ULSTER-24-000034-001 line item #1 Save for later	QTY: <input type="text" value="1"/>	\$0.00 <span>×</span>
---	-------------------------------------	-----------------------

REMOVE

Saved for Later (0)

**Order Summary**

Subtotal (1 items): **\$0.00**

Choose Checkout Options ▼

Export Cart Items Format ▼

- CSV
- cXML

# Save Time – Save Your Favorites!

Search the Marketplace

KEYWORDS: office supplies Clear All

Search Results (36)

PRODUCTS & SERVICES (8) **CONTRACTS (28)**

1-25 of 28 results

REFINE BY: Clear all

Contract Type

Status

Include Inactive Contracts

RFB-2353-OFFICE SUPPLIES-STAPLES

Staples

Contract / Blanket #: 0000164

Contract Type: NA

Dollars Spent to Date: \$0.00

Add to My Favorites

Search the Marketplace

KEYWORDS: office supplies Clear All

Search Results (36)

**PRODUCTS & SERVICES (8)** CONTRACTS (28)

1-8 of 8 results

REFINE BY: Clear all

NGP

\$15-00 (1)

850-00 : Swimming Pools, Equipment, and Supplies: Heaters, Lights, and Vacuum Machines, for Chemicals See Class 855 (1)

855-00 : Video Equipment and Accessories (1)

American Printing & Office Supplies

NYS Certified WBE

American Printing and Office Supplies- Office Supplies

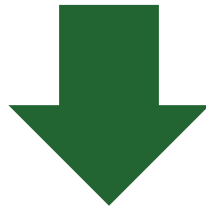
American Printing & Office Supplies

SKU:

UPC:

NGP: \$15-00

Add to Compare Add to List



EMPIRE PROCURE CONNECT

Search...

Marketplace

Advanced

Marketplace Browse Categories **My Favorites/My Lists**

Subtotal: \$1,591.08

# Marketplace is connected to ePro where the counties build their contracts. You may also view contract information there.

EMPIRE PROCURE CONNECT

Search... Marketplace Advanced

Contract RFB-ULSTER-24-000034-001 Status: 3P5 - Sent

General Items Vendor Routing Control Attachments(7) Notes Change Order(2) Reminders **Summary**

### Header Information

<b>Purchase Order Number:</b>	RFB-ULSTER-24-000034-001	<b>Release Number:</b>	0	<b>Short Description:</b>	RFB-UC24-042 Office Supplies Catalog - American Printing
<b>Status:</b>	3P5 - Sent	<b>Purchaser:</b>	Brendan Boughton	<b>Receipt Method:</b>	Quantity
<b>Fiscal Year:</b>	2024	<b>PO Type:</b>	Contract	<b>Minor Status:</b>	
<b>Organization:</b>	County of Ulster	<b>Location:</b>	PUR - Purchasing		
<b>Department:</b>	PUR - Purchasing	<b>Entered Date:</b>	12/23/2024 10:24:40 AM		
<b>Alternate ID:</b>	RFB-UC24-042	<b>Retainage %:</b>	0.00%	<b>Discount %:</b>	0.00%
<b>Days ARO:</b>	0	<b>Actual Cost:</b>	\$0.00		
<b>Release Type:</b>	Direct Release	<b>Allow Informal Quotes:</b>	NO	<b>Seller Contract Change Order Enabled:</b>	NO
<b>Contact Instructions:</b>	Brendan Boughton, Buyer, purchase@co.ulster.ny.us, (845) 340-3400				
<b>Print Format:</b>	Purchase Order Print				
<b>Solicitation Enabled:</b>	NO				
<b>CLM_contract_type:</b>	Ulster County Agreement				
<b>Participating In VCAF Program:</b>	YES				
<b>Effective Date in VCAF:</b>	01/01/2025				
<b>Catalog:</b>					

### Attachments

**Agency Files:**

- [RFB-UC24-042 OFFICE SUPPLIES CATALOG.pdf](#)
- [Attachment A - General Conditions.pdf](#)
- [Attachment B - RFB-UC24-042 NYS Delivery Region Map.pdf](#)
- [Attachment C - RFB-UC24-042 Required Signatory Forms \(Return Forms\).pdf](#)
- [Attachment D - RFB-UC24-042 Bid Price Return Forms.pdf](#)
- [American Printing - R24-042 Bid Price Return Forms.pdf](#)
- [Contract Award - RFB-UC24-042 OFFICE SUPPLIES CATALOG - American Printing.pdf](#)

**Agency Forms:**

**Vendor Files:**

**Vendor Forms:**

### Primary Vendor Information & PO Terms

<b>Vendor:</b>	<a href="#">00054513 - American Printing &amp; Office Supplies</a> Chris Franco 867 Flatbush Road Kingston, NY 12401 US Email: Cfranco@amerprint.com Phone: 845-336-4555 Ext. 10-30643	<b>Payment Terms:</b>	<b>Shipping Method:</b>
<b>PO Acknowledgements:</b>		<b>Shipping Terms:</b>	<b>Freight Terms:</b>

Document	Notifications	Acknowledged Date/Time
Change Order 1	Emailed to Cfranco@amerprint.com at 01/23/2025 11:21:52 AM	
Change Order 2	Emailed to Cfranco@amerprint.com at 03/05/2025 11:59:38 AM	

### Contract Vendor Distributor List

Vendor ID	Alternative ID	Integration ID(s)	Vendor Name	Preferred Delivery Method	Vendor Distributor
-----------	----------------	-------------------	-------------	---------------------------	--------------------

Current Org: County of Rockland 05 | June 16, 2025 5:19:40 PM EST

# Placing your Order

There are several ways to place your order on an EPC contract:

- **Export your cart** from Marketplace or Vendor Punchout and attach to a PO
- **Contact vendors directly** through Marketplace to get a quote

**Please include the EPC Contract # and the County Solicitation # on your PO!**

Contracts Available through  
the Empire State Cooperative Procurement Alliance



Contract #	Description	Extended Description	Vendor
314	Hillsborough County Public Schools RFP#24101-RFP-DST	Public Safety and Emergency Preparedness Equipment, and Related Products and Services	Safeware

Contract 0000314

#### Header Information

<b>Purchase Order Number:</b>	0000314	<b>Release Number:</b>	0
<b>Status:</b>	3PS - Sent	<b>Purchaser:</b>	Sabrina Samuels, CPPB
<b>Fiscal Year:</b>	2025	<b>PO Type:</b>	Contract
<b>Organization:</b>	County of Rockland	<b>Location:</b>	PURR - Purchasing
<b>Department:</b>	PURR - Purchasing	<b>Entered Date:</b>	04/21/2025 02:22:26 PM
<b>Alternate ID:</b>	RFP#24101-RFP-DST	<b>Retainage %:</b>	0.00%
<b>Days ARO:</b>	0	<b>Actual Cost:</b>	\$0.00
<b>Release Type:</b>	Direct Release		
<b>Contact Instructions:</b>			
<b>Print Format:</b>	Purchase Order Print		
<b>Agency Attachments:</b>	<a href="#">Safeware EPC Award Binder</a> <a href="#">Safeware Agreement</a> <a href="#">24101 RFP Public Safety</a> <a href="#">HCPS evaluation</a> <a href="#">HCPS AD</a> <a href="#">HCPS 24101 Notice of Intent</a> <a href="#">RFP24101- Response</a>		
<b>Vendor Attachments:</b>			



**EPC**



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**What's  
next?**



Go to [empireprocureconnect.info](https://empireprocureconnect.info) to sign up and add additional users using the registration form.

Use this [form](#) to sign up additional users

The EPC team will review your request and add your organization and users to the EPC platform once your request has been vetted with your procurement department.

## Introducing Empire Procure Connect

Empire Procure Connect (EPC) is an innovative online e-procurement platform and marketplace designed exclusively for local governments, school districts, BOCES, and special districts located in NYS. This revolutionary web-based hub streamlines the purchasing process by offering a wide range of products and services, all sourced from preferred vendors, pre-negotiated pricing and current contracts.



Register for the Empire Procure Connect Marketplace and receive news and updates!

To register for access to the EPC Marketplace and receive more information about the program, sign-up using the button below. Signing-up will give you access to the EPC Marketplace and add you to our Buyer Communications List. Being on the list will provide you direct access to EPC contracts as well as getting special contract notices, quarterly newsletters, invites to webinars and training sessions, updates on news and events, and more!

[Sign-up for Buyer Registration and Communications](#)



Empire State Purchasing Entity \*

Fiscal Year Start Date

 /  / 

Fiscal Year End Date

 /  / 

First Name \*

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Empire State Purchasing Entity \*

Fiscal Year Start Date

MM / DD / YYYY

Fiscal Year End Date

MM / DD / YYYY

First Name \*

Last Name \*

Buyer - Department \*

Job Title \*

Phone Number \*

Email \*



# Have Ideas?

Don't forget to submit your ideas for a great cooperative contract → access the form from the **Local Government Buyer** page on [www.empireprocureconnect.info](http://www.empireprocureconnect.info).

## Request a Bid through Empire Procure Connect

Have a need that could benefit from a cooperative contract?

Submit a request below to have a product or service considered for competitive bidding under the Empire State Purchasing Alliance. Each submission is carefully reviewed to determine if a new bid or contract is a good fit for EPC at this time.

Request a Bid Through EPC

Does your entity want to lead an EPC Bid?  
Consider **becoming a member of the Alliance**  
and contributing contracts to EPC!



# Thank You!

**For questions and support contact:**

[buyers@empireprocureconnect.info](mailto:buyers@empireprocureconnect.info)

Valerie Bollinger, J.D., CPPO, CPPB, General Manager

Karen Storm, CPPB, Local Government Manager

Cheri Ray, Program Manager

[www.empireprocureconnect.info](http://www.empireprocureconnect.info)



**EMPIRE PROCURE CONNECT** | *A NYS Cooperative Procurement Alliance*